



Market Connect Group is a premier marketing company that partners with both manufacturers and retailers to increase sales at store level. We provide in store services to department stores, mass merchants, and various other retailers throughout the United States. MCG is currently looking to hire an experienced **Key Account Manager in Bloomfield, NJ.**

Job Description

- Work directly with Clients on all aspects of service execution
- Build client specific projects on internal computer system
- Manager all servicing aspects for clients including field instructions, photo's, & project recaps
- Communicate information about products, trends, shipping, markdowns with AE & clients.
- Work closely with clients to request all materials/info needed for projects such as POS, Plan o Grams, changes, etc.
- Handle daily call outs, monitor projects, and ensure accuracy, & completion
- Expand and develop clients business
- Full Time

Job Requirements:

- Bachelor's Degree preferred
- Account Management Experience a must
- Intermediate –Advanced knowledge of Microsoft Office – Excel, Word, Outlook
- Strong written, verbal, and organizational skills
- Highly motivated, professional, & dependable
- Results Driven
- Team player
- Ability to problem-solve, work under pressure, & manage time appropriately
- Ability to think out of the box
- Energetic, enthusiastic, and prone to take action
- Build relationships with the team, field services team, and customers
- Ability to multi-task
- Ability to analyze and interpret information promptly
- Detailed oriented and excellent follow through skills
- Knowledge of Retail Industry and Merchandising Service Organizations
- Some Travel involved

Qualified applicants should email Resume's w/ salary requirements to neuhauss@mcgconnect.com